**the managers have access to monthly analytics to track key measures such as total sales,top selling vehicles etc.**

**(these are views only on the backend, just a page with graphs nothing else )**

**1.Access Control and Security**:

The access to the analytics page shall be only accessed to authorized personnel (the managers). Access control and strong authentication mechanisms such as username/password and multi-factor authentication should be implemented.

**2.Mobile Compatibility**

To ensure flexibility and ease in performance monitoring, the system should be compatible with mobile devices. This would enable managers to view monthly insights using smartphones or tablets while they are on the go.

**3.Dashboard including Visual Display**

Managers should have access to a specialized dashboard that shows graphical representations of important performance indicators, including total sales, top-selling automobiles, and other data, on a monthly basis.

**4.Real-Time Data Updates**

To ensure that managers have access to the most recent data and can make decisions and evaluate performance on time, the system should offer real-time updates to the monthly analytics.

**5.Filtering and Sorting Options**

To help managers concentrate on particular performance metrics, the dashboard should have filtering and sorting options that let them narrow down the data displayed based on parameters like time range (monthly, quarterly, annual), vehicle category, geographic region, or salesperson.